

Property Syndicate No. 3

Fund Fact Sheet – March 2009



Inception date	24 February 1999
Applications	Closed to applications
Withdrawals	On termination only
Income distributions	Quarterly

About the Syndicate

The Australian Unity Property Syndicate No.3 is a direct property investment with four properties. The Syndicate is a fixed term investment scheduled to expire on 30 November 2009.

What is the Syndicate's investment strategy?

The Syndicate acquired its four properties at commencement. The Syndicate's properties are managed to maximise rental income and some capital expenditure may be undertaken to enhance their value.

Structure of the Australian Unity Property Syndicate No.3

Investor applications (investor capital including investor borrowings) are pooled together to purchase direct property assets. Cash is used to meet the Syndicate's day to day operating needs.

Rent from the Syndicate's properties and interest earned on cash holdings generate income for the Syndicate. This income is used to meet management fees and ongoing Syndicate expenses. Once these costs are met, the remaining income is distributed to investors. The interest expense on borrowings is deducted from distributions prior to paying net distributions to investors.

The capital growth (or loss) on your investment is attributed to movements in the Syndicate's underlying assets and the level of borrowings relating to your investment.

Borrowings

The Syndicate does not borrow directly. Borrowings have been taken out in the names of investors (under a power of attorney by the Responsible Entity).

Interest costs relating to the borrowings will be met from the gross distributions of the Syndicate prior to the payment of the net distributions to investors.

The lender's rights to recover the total due under the loan, and then the rights of any creditors of the Syndicate, will rank ahead of all investors. Importantly the lender does not have any recourse to investors.

Distributions

The Syndicate is not currently paying distributions due the vacancy at 27 Commercial Dr, Dandenong.

We expect to commence paying distribution shortly after the property is relet. These distributions will be met from net realised income and will be paid quarterly.

It is not our intention to source distribution payments from sources other than net realised income, although we may do so if we consider it to be in the interests of our investors (for example if rental income is suddenly reduced unexpectedly) and where payment from that source is sustainable. We would notify investors if this occurred.

Withdrawals

The Syndicate is a fixed term investment. Withdrawals are not provided for. Investors will receive proceeds of their investment after the termination date and the sale of the properties, unless investors decide to extend the Syndicate.

Who are the people managing your investment

Australian Unity Property Limited is the investment manager. We are careful, sensible and successful property managers and our property team is one of the most experienced in the market.

We have a long track record in managing property in all the major sectors and understand the markets and environment they operate in.

These key people are responsible for managing the Syndicate:



David Bryant
Head of Australian Unity Investments

Mr Bryant is the Group Executive - Investments and Chief Investment Officer of Australian Unity Investments, which has more than A\$5.2bn in funds under management (as at 28 February 2009). Australian Unity Investments manages money on behalf of both institutional and retail investors in the areas of Australian and international equities, property, fixed interest and cash securities, and mortgages.

Mr Bryant joined Australian Unity Investments in 2004 and is a director of all of its major operating companies, their investment subsidiaries and is a member of their respective investment committees. He is responsible for the commercial development and profitability of the business, including investment and lending decisions, and all related support services such as business development, marketing, distribution, product development, compliance, administration and treasury.

Mr Bryant is a member of the Investment & Financial Services Association Investment Board Committee, and has over 25 years experience in investment and financial services with organisations such as Westpac, State Street Bank, Perpetual and Intech.



Martin Hession
Head of Property
Australian Unity Investments

Mr Hession joined Australian Unity in 2002 and has responsibility for Australian Unity Investments' property portfolio, valued in excess of \$1.1 billion (as at 28 February 2009). His experience in property includes portfolio management, commercial and land development, and real estate agency management over 30 years.

Prior to joining Australian Unity Investments, Mr Hession was General Manager - Property at AXA Australia. Earlier roles include Managing Director of LJ Hooker (Victoria); Managing Director of Baillieu Knight Frank (SA); and Chief Executive of Hillier Parker (Victoria).



Chris Smith
Portfolio Manager – Healthcare &
Industrial Property

Mr Smith joined Australian Unity Investments in 2001. He has responsibility for the performance and management of Australian Unity Investments' healthcare and industrial property portfolio.

Mr Smith has over 20 years experience in portfolio and property management, gained during his time in senior roles with Jones Lang LaSalle and Coles Myer. Chris recently completed a Post Graduate Certificate of Business Administration, through RMIT University.

Portfolio details

The Syndicate has four direct properties located in Melbourne, Victoria.

Information about the individual properties is contained in the 'Direct property portfolio' table at the end of this document.

The details in the tables below are extracted from the Syndicate's latest financial statements for the half year ending 31 December 2008.

Asset allocation as at 31 December 2008

Direct Property	96.87%
Cash & cash equivalents	3.13%
Total	100.00%

Borrowing details

The borrowing information below represents the investor borrowings and is provided for comparison purposes only.

Borrowing details as at 31 December 2008

Total Syndicate size (Gross Assets)	\$21.09m
Effective gearing ratio ⁽¹⁾	45.95%
Effective interest cover ratio ⁽²⁾	0.92 times
% of borrowings hedged	90%
Borrowing facility limit	\$9.98m
Borrowing facility drawn amount	\$9.69m
Borrowing facility maturity	31 May 2011

⁽¹⁾ Generally, the gearing ratio is calculated as total interest bearing liabilities divided by total assets and indicates the extent to which the Syndicate's assets are expected to be funded by external liabilities (borrowings). Generally, a higher gearing ratio means that a Syndicate is exposed to a higher level of risk. As borrowings are in the name of investors, we have taken the aggregate of the investor borrowings divided by total assets to arrive at the effective gearing ratio.

⁽²⁾ Generally, the interest cover ratio measures the ability of the Syndicate to service the interest on borrowing from net earnings. Assuming the borrowings are in the name of the Syndicate, this calculation shows that the Syndicate generates income after fees of 0.92 times the level of interest payments due. This abnormally low interest cover ratio is a result of the current vacancy at 27 Commercial Dr, Dandenong. We expect this property to commence generating income from October 2009.

Assuming the property is relet by this time, we estimate that the interest cover ratio for the calendar year ending 31 December 2009 will be above the borrowing facility covenant of 1.5 times net property income.

Borrowing covenants

We are within the limits of our borrowing facilities and have no breaches of any financial covenants at the date of this document.

Direct property occupancy and lease details as at 31 December 2008

Occupancy rate by area	76.33%	
Weighted average lease expiry by income	5.81 years	
Major tenants and % of net passing rental income	Packcentre Marketing	48.66%
	DTM Pty Ltd	26.36%
	Melrose Laboratories Pty Ltd	24.98%

Direct property lease expiry profile as at 31 December 2008



Valuation of properties

Regular valuation of underlying property assets is an important aspect of managing the Syndicate in the best interests of all investors. The valuations are conducted by qualified independent valuers in accordance with industry standards.

We have a policy of generally obtaining independent valuations on our properties each year.

Related party transactions

All transactions we enter into in relation to the Syndicate, including those with related parties, are conducted on commercial terms (i.e. on an arm’s length basis).

Related party transactions are managed in accordance with our policy which requires an assessment and senior management approval to ensure the arm’s length nature of each transaction. These transactions are then included on a register. The register is subject to external compliance audit review.

Entities within the Australian Unity Group provide property management, registry, accounting and tax services to the Syndicate for fees charged at a commercial rate.

For the six months to 31 December 2008 the Syndicate paid \$7,425.00 to Australian Unity Funds Management Limited for registry services.

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Direct property portfolio as at 31 December 2008

Property	Independent valuation			Book value	Major tenant	Lease period
	Date	(\$m)	Cap rate %	(\$m)		
1-5 Siddons Way, Hallam, Victoria	Mar 2008	8.20	7.25	\$8.23	Packcentre Marketing Services	10 yrs to 2015
2-10 Gaine Rd, Hampton Park, Victoria	Mar 2008	4.30	7.50	\$4.30	DTM P/L	15 yrs to 2013
27 Commercial Dr, Dandenong, Victoria	Mar 2008	4.20	7.50	\$4.20	Vacant	N/A
4 Redland Dr, Mitcham, Victoria	Mar 2008	3.70	7.50	\$3.70	Melrose Laboratories P/L	5 yrs to 2013

Important information

This investment product is issued by Australian Unity Property Limited ABN 58 079 538 499, AFS Licence No. 234455 in its capacity as Responsible Entity. This information is intended only to provide a broad summary of this financial product. Investment decisions should not be made upon the basis of its past performance or distribution rate, since future returns will vary. The information provided here was current at the time of publication only, and we recommend that you access our website for further information.